

As 2011 drew to a close, we celebrated our 40th anniversary and reflected on how we've grown as a company. It also gave us the opportunity to offer thanks to our valued customers, without whom this journey would not have been possible. We look forward to increasing our investment in both talented associates and advanced technology. As always, our goal is to continue to provide the superior service that has made ODW a preferred supply chain solutions partner for customers nationwide.

Pre-Paid Cards and ODW Technology: A Perfect Match

ODW invests in advanced technology so that we can better serve and help our customers achieve their goals faster. We now offer a Visa and MasterCard approved fulfillment site for rechargeable, pre-paid cards. Currently, ODW is one of only nine fulfillment sites in the U.S. and the only site in Ohio to offer this service. To handle these products, ODW made a capital investment in a 39,000 square-foot warehouse to store and ship more than half a million cards daily to major retail locations across the country. Through the use of a radio frequency (RF) scanner, ODW can quickly capture batch and referral code numbers: inventory data is instantly communicated back to the warehouse management system (WMS) to track orders. ODW also invested in surveillance and inventory management systems to handle all Visa and MasterCard products. Each investment ensures superior service, efficiency and security for our customers. We will exhibit our capabilities at the Prepaid Expo USA in Las Vegas, Nev., from March 12-14 from our booth.

Dist-Trans Co.: Moving Business Ahead in California and Cincinnati

ODW is now an Operating Authority in California, which allows our asset-based transportation group Dist-Trans Co. to bring more of ODW's capabilities to the West Coast and better serve clients nationwide. Dist-Trans Co. has also expanded their local/regional yard management and shuttle operations reach in the Southwest Ohio market. They were awarded a two-year contract for both these services by The Boston Beer Company in Cincinnati, Ohio. At ODW, yard management is more than just a "value-added" service, it is a core competency. Both of these developments will serve ODW customers nationwide.



Staying on Track with Our New Transportation Portal

Many of our loyal customers have told us that visibility and organization of details would help them better manage their business and supply chain. In developing our new transportation portal, we give access to all the necessary information a customer could want at the touch of a button. At any given time, it's possible to track a shipment and see when it will arrive. If you are interested, ask your sales executive or account manager today for access to our new suite of technologies. Here is an example of the level of detail you can expect from an order management perspective:

Tracking Details

Shipment Details

LT# #: 30754 PRO#: 8174291531
 show/hide
PUCONF C CHINO
PRO# 8174291531
SID 53610
PO# 58773

SHIPPER:
 Chino
 13725 Pipeline Ave
 Chino, CA 91708

CONSIGNEE:
 VALU MERCHANDISERS COMPANY- MEMPHIS
 4688 HUNGERFORD ROAD
 Memphis, TN 37501

BILL TO:

Pickup Date: 01-12-12
Est. Del Date:
Last Update: Delivered
 show/hide

Current Status: DELIVERED
Delivery Date: 01-17-12
Mode: LTL

Jan 13 2012 7:10AM P/U 1/12
 Jan 13 2012 3:35PM Trailer 129891 is loading at SAN BERNARDINO CA USA
 Jan 14 2012 3:34AM Trailer 129891 was closed at SAN BERNARDINO CA USA
 Jan 14 2012 12:36PM Trailer 129891 is enroute to MEMPHIS TN USA
 Jan 15 2012 8:34PM Now on Trailer 129891 and on-hand at MEMPHIS TN USA
 Jan 16 2012 4:34AM Now on Trailer 896404 Loaded for delivery
 Jan 18 2012 1:34AM Now on Trailer 390147 Loaded for delivery
 Jan 18 2012 7:34AM Trailer 390147 is out for delivery
 Jan 18 2012 11:35AM DELIVERY DATE: 01/18/2012

Count	Handling Units	Description	Class	Weight	Amount
1		CANDY - 39970	65	557	
		Freight (Flat)			\$123.62
		Fuel Surcharge - % of Revenue			\$35.73
1		TOTALS		557	\$159.35

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ODW Logistics, Inc. is a third-party logistics provider with shared and dedicated warehouses nationwide. With more than 1,000 employees and over three million square feet of warehouse space, ODW provides unparalleled distribution, e-commerce fulfillment, import logistics, yard management and manufacturing line support services. ODW is a privately held asset and non-asset based provider, offering highly responsive, personal service to a variety of customers ranging from international Fortune 500 companies to locally owned and managed businesses.

